UNION MEDIA AGENCY



I MOSCOW, 2018

The selling division of the Union Media Group – a digital advertising operator.

The agency specializes in searching for the best digital assets and their efficient monetization in the Russian and CIS markets, developing and implementing campaigns in digital media landscape.

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AGENCY

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SERVICES

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We have everything you need into a single signon – more synergy, less complexity.



> MEDIA PLANNING AND BUYING





> COMPLEX MOBILE MARKETING



> STRATEGY AND ANALYSIS

More about our expertise here



> SMM, OPINION LEADERS, DIGITAL PR



We have wide range of products and technological solutions, corresponding to the highest standards of the digital market.



> VIDEO **ADVERTISING** # In-stream & Out-stream



> AUDIENCE PACKAGES

#behavioral segments, BIG Data targeting



> TOP YOUTUBE PROMOUTION

Complex promotion of videos & channels



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> PERFORMANCE SOLUTIONS

Wide range of price models (CPC, CPA, CPI)



> OWN Ad Tech SOLUTIONS

Native content promotion **# Mobile Ad Network**

Video games # Content for children # Movies trailers

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# **OUR. ADTECH SOLUTION**



The system of native distribution of video content (out-stream video ad format, native ad unit)



Mobile advertising platform, carries out mobile mediation of the top advertising networks (focused on in-app traffic, supports variety of ad formats)

Find more – <u>unionseed.net</u>

Find more - unionmobile.net

| 5 600 000               | 67 000 000                | 3000+                                  | 341                                 |
|-------------------------|---------------------------|----------------------------------------|-------------------------------------|
| unique users<br>per day | unique views<br>per month | active<br>publishers in the<br>network | advertising<br>campaigns in<br>2017 |

# We offer our clients more than 12 thematic segments of audience interests based on media preferences

#### Music and art 1.

7. Cooking

- **Business and finance** 2.
- Automotive industry 3.
- Women and children 4.
- 5. Tourism
- Leisure and recreation 6.

- 8. Film and television
- 9. News
- 10. Hi-Tech
- Game industry 11.
- Premium site 12

In combination with wide range of targeting based on big data from leading suppliers

- GEO а.
- Sex b.
- Age C.
- Income d.
- **Behavioral segments** е.

## **OUR. MEDIA PROJECTS**

We are able to produce and promote content to implement truly successful media projects.

Our group of companies includes 3 leading in their segments media projects.



Information resource with game videocontent leopony 🌀

Information portal with video for children's and their parents

VIDEOUT

The latest and up-todate trailers for movies and TV shows

Find more – <u>brizbe.com</u>

Find more – leopony.com

Find more – <u>videout.ru</u>

Total Visits 1.69M Avg. Visit Duration 00:01:07 Pages per Visit 1.07 Total Visits 1.73M Avg. Visit Duration 00:01:07 Pages per Visit 1.07 Total Visits 7.7M Avg. Visit Duration 00:04:37 Pages per Visit 1.31

# **OUR CURRENT. CLIENTS & PARTNERS**



# Our team has experience working with all major business categories represented on the Russian and CIS markets



# RECENT SUCCESS

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www

**......** 

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# **ROSNEFT. CHARGING BY NEW YEAR'S MOOD!**

#### Challenge:

Support for the brand perception of the Rosneft in relevance pillar during the runup to the New Year holidays.

#### Solution:

Creation of the viral clip together with a production partner «Graphic Productions»

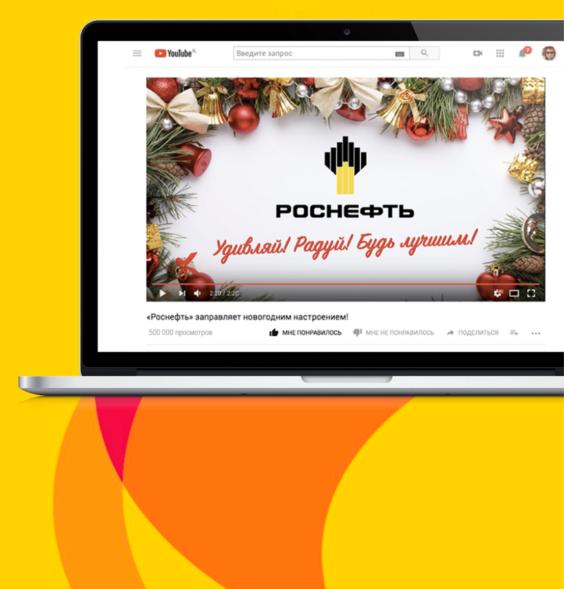
Seeding of YouTube video through social networks and thematic resources

### **Result:**

500 000 views

68% watch duration

4% ER per view



# CITYMAPPER. IT PRODUCT LAUNCH ON RU MARKET

### **Challenge:**

On the eve of the World Cup, the world's leading player in mapping services planned to enter the Russian market.

### Solution:

Development and implementation of launch strategy. Localization of the product into Russian language. Negotiations with the government of Moscow. Multi channel digital campaign realized by CPI pricing model.

### **Result:**

Receiving data on the movement of public transport in real time, API successful integration.

50 000 app installs, CPA 1\$, TOP navigation app in Russian App Store



# THE MOSCOW THEATRE OF MUSICAL. FOCUS ON USER INTERESTS NOT FOR GENDER

### Challenge:

Support for the new theater season and drawing attention to the Brand products between female audience (paying users)

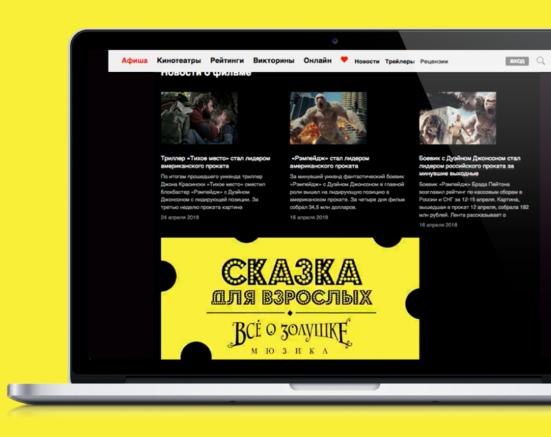
### Solution:

Launching an advertising campaign on relevant platforms, including news resources being only for male interests in the past

### **Result:**

70% ad viewability in news resources vs 55% in women web-sites

CTR on news web-sites – 8% vs CTR – 0,9% (on women web-sites)



## **AGENCY. TEAM**



Vsevolod Adamov CEO, Founder

10 years experience in digital advertising

GPMD MEGOGO

#### **SPECIALIZATION**

# Video-advertising# Traffic monetization# Media buying



Vladilen Sitnikov Management Director

10 years experience in digital advertising

ADV Group Publicis Group

#### **SPECIALIZATION**

# Strategic planning# Analytics# Account management



Lidia Strakhova Marketing Director

10 years experience PR in digital

MEGOGO Tvigle X5 Retail Group

#### **SPECIALIZATION**

# PR in IT# Brand management# Video-advertising



Aleksander Strakhov Performance Director

8 years experience in digital advertising

MEGOGO Mnogo.ru Russian Standard Bank

#### **SPECIALIZATION**

# Performance marketing# Traffic monetization# Media buying

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# CONTACT US

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- hello@unionmedia.net
- **%** +7 (495) 908-88-89
- Russia, Moscow, St Simonovskiy Val, 16

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